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UNITED STATES DISTRICT COURT
                 SOUTHERN DISTRICT OF INDIANA
                    INDIANAPOLIS DIVISION
UNITED STATES OF AMERICA, )
          Plaintiff,
                          ) CAUSE NO. 1:13-cr-00190-SEB-TAB-01
VS.
                          ) Indianapolis, Indiana
                          ) Wednesday, July 20, 2016
JEFFREY WILSON,
                          ) 10:33 o'clock a.m.
                         ) VOLUME 8 of 8
          Defendant.
                          Before the
                 HONORABLE SARAH EVANS BARKER
     TRANSCRIPT OF JURY TRIAL, DAY 8, CLOSING STATEMENTS
APPEARANCES:
FOR THE GOVERNMENT:
                      United States Attorney's Office
                      By: Steven D. DeBrota
                      10 West Market Street, Suite 2100
                      Indianapolis, Indiana 46204
                      U.S. Securities and Exchange Commission
                      By: Jake A. Schmidt
                      175 West Jackson Blvd., Suite 900
                      Chicago, Illinois 60604
                      U.S. Department of Justice
                      Environmental Crimes Section
                      Bv: Thomas T. Ballantine
                      601 D. Street NW, Room 2114
                      Washington, DC 20004
FOR THE DEFENDANT:
                      Frost Brown Todd LLC
                      By: Thomas W. Farlow and
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ALSO PRESENT:	The Defendant in person.			
COURT REPORTER:	Jean A. Knepley, RDR, CRR, CRC, FCRR 46 East Ohio Street, Room 309 Indianapolis, Indiana 46204			
PROCEEDINGS TAKEN BY MACHINE SHORTHAND COMPUTER-AIDED TRANSCRIPTION				

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	I N D E X		
2	CLOSING STATEMENT by the Government CLOSING STATEMENT by the Defense FINAL CLOSING STATEMENT by the Government		
4	Certificate of Court Reporter		
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1 (In open court.) 2 (Jury in, 10:33 a.m.) 3 THE COURT: Good morning, all. We have lots of work 4 to do, so it is nice to see you all. Sorry we had to keep you waiting just a little while, but we are ready to go now. You 5 may be seated, we will get underway. Counsel, good to see 7 you. 8 MR. DeBROTA: Good to see you, Your Honor. 9 THE COURT: With respect to the closing arguments, 10 ladies and gentlemen, as I have indicated before, the 11 Government has the burden of proving this case, the charges in 12 this indictment beyond a reasonable doubt. And so the 13 Government has the opportunity, under our rules, to give the 14 first argument, followed by the Defense argument, and then the 15 Government gets an opportunity to do rebuttal argument to 16 address any matters that are raised in the Defense that 17 warrant that sort of comment as a final argument. 18 So that is the procedure we will follow. You can expect 19 to unfold them that way. Mr. DeBrota. 20 MR. DeBROTA: Thank you, Your Honor. 21 CLOSING STATEMENT 22 MR. DeBROTA: May it please the Court. 23 THE COURT: Mr. DeBrota. 24 MR. DeBROTA: Ladies and gentlemen of the jury, our 25 Constitution and the laws of the United States have certain

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protections in them, certain fundamental principles of equity and fair play include the point that the Government has to prove the Defendant's guilt beyond a reasonable doubt, that man's guilt. We have done that.

Let's start with what we have proved he is and isn't. What he says he is when he is talking to investors, he is very clear, because you have a PowerPoint presentation where he described himself. Exhibit 86 says what he wants investors to think about him. The king of Imperial Petroleum, the boss, the chairman and chief executive officer who happens to have a mechanical engineering background from Rose-Hulman.

He began his career in the oil and gas industry in 1975. By the time we have the events in this case that are relevant, he runs into the Ducey brothers and starts talking about going into business with them in 2009. At that period of time he is highly experienced, he knows the industry, he knows what biodiesel is, he knows what glycerin is, he knows how it is produced at that facility.

He knows that if you make biodiesel you get glycerin, just like if you make bacon, you get bacon grease. You heat up bacon and you look in the pan and there is no grease, you didn't make bacon. In this particular case he knows very well that to run the transesterification process in Middletown, you have to have certain chemicals.

The starting point is you have to have feedstock. You

1 have to have something to make it from. You heard evidence in 2 this case that in the period between January 1, 2010, to when 3 Ashley Player, the outside expert, got to Imperial Petroleum 4 and looked around and started asking questions. 5 period of time, it was less than 800,000 gallons of feedstock actually purchased, real feedstock, less than 800,000 gallons. 7 You can't make 30 million gallons of biodiesel from that. 8 That is impossible. It is impossible. He knows that. We all 9 know that. It makes no logical sense. 10 So from this starting point we have the idea of what does 11 he say he is? He says to investors with regard to this 12 company, he is the director, chairman of the board, president, 13 and chief executive officer since 1993. Well, you heard 14 testimony that Imperial, before it ran into e-biofuels, was 15 losing money every year. 16 So by the end of 2009, two things are going on. Imperial 17 is a terrible investment that loses money, and e-biofuels is a 18 terrible investment that loses money. But from this man's 19 perspective, it is a marriage made in heaven because what he 20 can do is he can say, there is a magical facility in 21 Middletown, Indiana that can produce biodiesel profitably. 22 Now, if you look at the first projections of 23 profitability, Craig Ducey gave this man, they show that that 24 plant had been losing money all through the summer of 2009 and 25 into the end of the year. It is losing money. He had those

documents. He has that information. He buys it anyway.

Now, from the time period that the Ducey brothers were involved in the alchemy scheme to the purchase of e-biofuels, by Imperial, about 1 million gallons of alchemy fraud occurred. After that period of time, over 34 million gallons of alchemy fraud occurs. So don't make the mistake in thinking about the volume of the crime, the number of actions, and so forth.

Alchemy fraud almost entirely occurs on his watch. He is the one that is the CEO during the entire time. Now, what does the indictment charge in this case? What is the right question on the time period? It is not what happens in 2009. It is not what happens preacquisition. It is very clear in the charging document. The first crime we allege he did starts in 2010 in October. That is October, November. That is when this starts, because the first crime is the false 2010 annual report filed in November.

So the question is, what does he know at that time in moving forward? That is the question. So what I want to do in this point in the trial is focus a little bit of what he knows in that period of time, but I need to set the stage a little bit for what all the charges are because the indictment lays out a long-standing and persistent pattern of behavior, not just one act here or one act there. It is a pattern of behavior.

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They show that the CEO of the company had numerous opportunities to engage with people who knew what was going on. He will talk with people who are co-conspirators in the alchemy scheme. He will look at margin analysis that shows they are not producing anything. He will look at supply records that shows fuel is just going across town in Houston. As we know, Middletown, Indiana does not sit between two places in Houston.

He knows the transportation costs are very low because it is only going a few miles down the road. He knows that the truckers that are going across town in Houston have to get a fax machine sent down there so they can pretend, because that is the scheme, that the fuel is really coming from Middletown.

The one thing that is really clear in this case is that a biodiesel production facility of the type that was registered with the EPA here requires a lot of equipment, transesterification, it requires chemicals, and so forth.

They don't have one of those at a hotel parking lot in Houston. They have a fax machine, but all of the RINs that were generated in this case, all of them, including RINs on 4 million gallons of fuel in Houston, are on the idea that that fuel was produced using real feedstock in Middletown, using a registered process at that location, and that is not what happened.

He knows that because he is involved in the

1 communications about those things, those Texas ghost loads, 2 and it is his idea to put a fax machine down there. Why is 3 there needing to be a fax machine at that hotel in Houston? 4 There doesn't need to be unless you are trying to produce fake 5 bills of lading, and we know we have fake bills of lading 6 because there are a couple of boxes of them on the floor here. 7 The template to make those we got from him in discovery in 8 the case. He gave it to the SEC. 9 They got it from him. We also got from him an invoice 10 for B99 biodiesel, soy supreme from October of 2010 showing 11 someone picked up on behalf of the scheme, basically, B99 at a 12 Kinder Morgan terminal in Illinois, B99. No one thinks you 13 can make B100, pure biodiesel, out of stuff that has already 14 been mixed down to B99. No one thinks that. Of course you 15 can't do that. You can't make biodiesel from biodiesel. 16 So what does the indictment allege? 17 indictment essentially alleges that in this broad period of 18 time, a number of documents are created which are false. And 19 specific false statements are put in there that we alleged and 20 some general false statements, but a couple of housekeeping 21 matters. 22 If you read the indictment, it says Company A. Company A 23 is Platinum Partners. As a matter of law, we don't like to 24 put the names of victims in charging documents, but you can

see from the text it is talking about Platinum Partners.

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Company B is Frazier Barnes, the outside expert hired, the one Ashley Player works for.

The PIPE investors include Mr. Warsh you heard from.

Frazier Barnes you heard from Mr. Steinberg, and you heard the person that set up the deal was Mr. Lipman. Count I of this document charges fraud in the purchase or sale of securities.

That concerns the investors, all of them except for Platinum Partners because Platinum Partners wisely walked out of this deal after what Mr. Steinberg said was a show-stopping fact that at least 10 million of the RINs were invalid.

But interestingly, he didn't know that all 30 million RINs were invalid, 30 million gallons worth of RINs, because no biodiesel got made at all in that period. He doesn't know that fact, because nobody discovers that one. He walks away from the deal based on a portion of the fraud that they knew about at the time, just a portion.

No one has ever told on the investor side the real story, which is 34 million gallons of B99 got fraudulently sold to customers represented as B100, eligible for tax credits with attached RINs for \$145 million, \$145 million. This plant, if it had operated to make that fuel, it would lose 28 cents a gallon. It would lose \$9 million. So the spread between the reality, we can lose nearly \$10 million running the plant and what happened is all the materiality in the world on what investors want to know. That is Counts I and II.

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Counts III and IV are the false annual reports. Five through nine are the quarterly reports and the press releases. All of these documents were produced and filed by him alone, just him. He wrote them. He talked about them with outside personnel, no one else. A Ducey brother is not writing those. It is him.

Counts 10 and 11 are the wrongful certification by him of the information he provided to the outside auditors. Counts 12 and 14 are — through 14 are talking about the false 10-Qs, the quarterly reports. We also have two counts for lying to Mr. Samyn in person and two points for providing the false certification of Mr. Samyn. Put all that together, the indictment alleges the Defendant has lied to investors, outside auditors, investment bankers, experts in the industry, anyone you would want to lie to to try to sell a lot of stock in a company that is just not worth what he is representing it to be and worth.

Now, the filings he put together say e-biofuels is a manufacturer of biodiesel. It is a producer, one of the nation's leading producers. The term "manufacturer" is not complicated. You don't have to read regulations to understand what that word means. Ford Motor Company manufactures cars, a used car lot doesn't. The most charitable definition of what happens here is, this company bought someone else's fuel, pretended it was their own, and resold it. That is not a

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manufacturer, and he knew all that, whether it is off-spec or otherwise.

He is representing and using words. We all know what they mean, and the target of those words are ordinary investors, not experts, and he has missed describing what those words mean. You shouldn't do that. If you are going to sell stock to people on an open exchange, you need to do it in a way that is not deceitful and misleading. What you say has to be true.

What you leave out has to be not significant enough that that investor would want to know it and to make their decision. He did all that, but also, he is lying to get them to buy stock, the offer of stock. So there is both fraud here, lying to get money, and covering things up they want to know. That is deceit. That is two different ways of being guilty of this crime.

It is hard to imagine how anybody could read, after we went through the annual reports and the quarterly reports, those as being true. They are filled with false statements. Some of them are dramatic like, "e-bio is a manufacturer." Some are more straightforward like, "It has a BQ-9000 certification" it doesn't have.

There are no allegations of fraud that haven't been reported. Yes, there are. Craig Ducey has an allegation of fraud he doesn't tell anyone about. We have his letter about

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that in evidence and the board minutes. He didn't give that letter or the board minutes to the outside auditor. Why? Why would he hide all this activity?

Well, that answer is pretty straightforward, too. He is a major shareholder, he and his family, and he is taking money out of his company. You have heard he wrote checks to himself in this time period of over \$100,000 from Imperial. He took more stock out of the company than his public filings indicate, and he transferred to Carbon Technologies a different company, 750,000 shares of Imperial worth over \$690,000 secretly.

The last thing in the world he wants is an audit of anything at Imperial because it will show he is looting the company. That is what it will show. So he has a lot of stock and a lot of financial motive to keep regulators away from Imperial. It was very inconvenient to have Ashley Player and Frazier Barnes notice a problem, and it was critical to cover it up.

Now, after the deal with Platinum Partners falls apart because Miss Player says the RINs are invalid, he has a communication with the investment banker, Mr. Lipman. If you remember Mr. Lipman testified here, and he said that he originally met the Defendant in New York when the Defendant came there to tell a story. The original investment story was, this facility makes feedstock into biodiesel profitably.

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We need investors to raise \$25 million. Mr. Lipman asked questions. He works all night. He visits plant. He wants to know, are there any lawsuits or illegal clouds over anything? Wilson says no.

They spend the day together at the plant. They walk around Mr. Lipman. Mr. Lipman is no fool, but the plant is quiet that day. What does the Defendant say? We don't have to run all the time. The continuous flow designed plant doesn't have to run all the time. Well, it does if it wants to produce its name plate capacity, but we will save that for Mr. Caskey's observation.

So that day Mr. Lipman meets him, Mr. Lipman is impressed, he introduces him to the Platinum Partners people, and the deal starts moving forward. Platinum signs a \$25 million term sheet to loan money and to buy stock. This is in connection with the sale of a security. An outside auditor comes in, due diligence, and they find the problem. It blows up the deal. There is no question this Defendant knows that an outside expert, Ashley Player, has said the RINs created on off-spec biodiesel are invalid, and that influences a decision of an investor to not buy stock.

You couldn't have a more clear example of material information coming from the outside than David Steinberg blowing up the deal because that is show-stopping information. This Defendant had to tell that to a bunch of people. He had

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to correct his Form 10-Ks that have been filed, the Form 10-Qs that had been filed. He had to tell that to the outside auditor, Mr. Samyn, and he had to tell the truth in that whole process.

Now, Mr. Lipman pointed that out to him. He said, there are factual inaccuracies in your SEC filings. This man said yes. Mr Lipman thought he was going to correct them, and he didn't. Why didn't he? Because he wants to keep all this secret because he is a shareholder, because it will cost him a lot of money, because it will drive down the stock price, because who would invest in a company that makes invalid RINs? And a simple question could follow.

How about we check to see what that stuff actually was? It is not off-spec anything. It is perfectly good, not very valuable B99 fraudulently converted to B100. That is really what it was, and nobody wants anyone looking at that.

So Mr. Lipman gives this man direct knowledge that he has violated securities laws and must correct it, and he never does that. Instead, he will file the next annual report failing to correct it and lying some more, and he will start selling stock to the PIPE investors mentioning none of this.

Finally, Miss Pattison will tell you and did in October, after all that, she watches a presentation where he directly says to the Schooner Capital people, this plant makes

30 million gallons a year, earns over a 100 million dollars,

1 and he never says off-spec. So even after all that, he didn't 2 tell the truth to the last set of investors, and 3 interestingly, Miss Pattison also told him months earlier, you 4 can't say to investors you are making the stuff out of 5 off-spec because that is invalid. The RINs are invalid. 6 There is no pathway. 7 She learned what she knew about RINs through Googling it. 8 She is not an expert. She even came to that conclusion. 9 Interestingly enough, New Jersey's alchemists insisted that 10 wouldn't be the cover story because it is stupid. They wanted 11 that all hidden. The cover story from New Jersey was, it is 12 feedstock, but he couldn't say that because there was too much 13 They had an excess production problem, and Chad Ducey 14 had already told Mr. Caskey about off-spec. So Indiana was 15 stuck behind a stupid story he repeated only to Ashley and 16 Frazier Barnes. 17 But when it didn't work, he never repeated it again and 18 hadn't said it before that. So where does off-spec biodiesel exist? In someone's mind. It wasn't on the ground. 19 20 does the production exist? In the minds of the shareholders. 21 There is no real production. Were these 10-Ks and 10-Qs true? 22 If their defense is he believed every word of them, I would 23 encourage you to consider all of the falsehoods we identified 24 in there. He knows all those things are not true, but for him 25 to be innocent of these various crimes, every one of these

documents has to be true in all material respects. The statements have to be true, and what is hidden in those documents has to not be material.

And when he certifies to the best of his knowledge, having read the documents, they are accurate, complete, and truthful when he certifies to that as the CEO, he is violating federal law. Federal law does not let the CEO off lightly. You don't get to walk in and say, I don't really believe any of this is important, so I won't tell the shareholders about it. You don't get to do that. Because if you did, who would want to buy any stock?

He got to raise capital in a market where people will buy from all over the place. You heard they looked up the information, they engaged in what we call "interstate commerce" with investors from Florida, Ohio, New York, and Illinois. Some of them actually toured the plant, talked to him, some of them just did stuff online.

Raising capital that way is immensely important to the U.S. economy. To whom much is given, much is expected. It is simple. If you are the CEO, if you are Jeff Wilson and you want to raise money, you have to tell the truth. You can't defraud people, you can't deceitfully hide information. We proved he did that.

Now, how does he know there is no production? Even before the first crime, his own son engages in e-mail

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communication with him September, October of '10, and he asks, is there glycerin to sell? No. Do you mean we are just basically getting fuel from other people? Yes.

Months later, Bridget Deer is asked, how much glycerin did we sell? Zero. What is going on here? The coproduct of production isn't being sold, it is valuable, because there isn't any to sell. He knows that.

When he is selling the stock, as you see in the 10-Ks and Qs, he is saying we make money selling biodiesel and glycerin. Not true. The materiality of these false statements is clear. The investors wanted to know the information that you have them described to you, but the core questions were simple.

If this plant is running, does it make money? None of the investors knew it loses 28 cents a gallon. None of them knew that. None of them knew that the RINs were invalid. None of them knew about Texas ghost loads. None of them knew about ghost loads in Illinois. None of them knew about the fax machine. None of them knows about the secret deals that are going on here.

None of them knows that he is looting the company by writing checks to himself. They don't know any of that information, and they had the right to know those things so they can make a decision. Those investors that came in and testified said we are trying to buy a factory, a working factory, a process that is located in a place where the

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feedstock is close by, it is flexible, it is not tied to any one vendor, but there is a constant source of it. Well, you know from the alchemy conspiracy that the tie here is between New Jersey criminals and Indiana criminals, and he is one of them.

Everything I just said doesn't turn on the testimony of the people I imagine they are now going to attack, so let's talk about the people on the inside. Katirina Tracy came in here and said that she discovers the alchemy conspiracy in about February of 2010 in a very logical way. She notices that the fuel she sold, B99 to Middletown, is being offered by somebody else for sale.

She sees Middletown B99 specifications and realizes that has got to be the fuel we just sold e-bio. Before that she thinks it could be contract shorts or something, now she knows it is alchemy. She tells Joe Furando. Joe Furando, not surprisingly, decides we are in on this. She goes along with it. She says she did that.

Her extremely abusive and violent person that seduces her when she is the baby-sitter at age 16 and basically ruins her life for ten years says, "We are in." She goes along with it. She gets caught.

May 22, 2012, the first part of the interview, she lies. That is the plan, breaks down, describes all the terrible things he had done to her and tells the truth. In that second

1 part of the interview, she says, "Jeff Wilson is involved."

2 Years later, you heard her say it. There is no inconsistency

in the second part of that interview. We had some back and

forth on refreshing recollection. She got asked a huge number

5 of questions about Part 1 of the interview, not Part 2,

6 because that is inconvenient. What she says on the stand is

consistent with recordings secretly made at the time she

8 didn't know existed.

How is that possibly false testimony? Same for Craig Ducey. He is testifying about things that were secretly recorded. They both have cooperation deals. Craig Ducey is a Co-Defendant in this case. Miss Pattison is not. She didn't commit securities fraud. She is not talking to investors. She is watching him do it.

Alex Chepurko is not charged with anything. From beginning to end, he has told the same story. Alex Chepurko secretly records meetings and gives the recording we have all heard now in August of 2011 to his lawyer, and he says at that time, to his lawyer, not the Government, that is Jeff Wilson. Years later now, that is Jeff Wilson.

What is going on in that recording? They are discussing alchemy, \$145 million fraud in front of him. They are giving details like Andy Pollack's name. He met Andy Pollack in New Jersey. They are talking about Reid Miller, the person inside Astra selling the fuel in front of him. The last thing in the

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world you would do in front of a stranger is give out the name of the source at Astra of the B99. One phone call to Astra, if Reid is honest would say, hey, they are selling this stuff to us. They are saying it is off-spec B100. What is it? Oh, my God, it is 35 million gallons of B99. You guys are certifying this as B100? Time to call police.

You don't say that name in front of strangers. They are bragging in the phone call they have snowed the outside expert, Sandra Dunphy. You don't give that information out ether.

The suggestion that that is someone else on the tape comes entirely from the Defendant's brother. Sadly, he doesn't know the other people. He sees his brother every week. He got called into this court, and he had a difficult thing to do and he did it. He said, "That is not my brother." But he is not in the room, and he had no explanation for the mystery voice having all that information.

Three people you heard from listened to that tape, and you listened to it. Victoria Madtson, who even the brother concedes correctly can identify his brother's voice says, "That is Jeff Wilson." She has listened to the other part of the tape.

Katirina Tracy, his voice is there. She says it is Jeff Wilson. Not the first time they have met, not the first time they have spoken about alchemy. And you heard from Craig

Ducey, who is in the room.

Now, none of that is surprising, but what is interesting is the testimony they give in this case is consistent with existing recordings. They had no knowledge they were being created, brought here by Alex Chepurko. Why is Alex Chepurko lying? What incentive does he have? He is the hero in the story. He is around his first job. He is making about up to 50,000 a year.

He runs into Joe Furando. We know Joe Furando is a lot to run into. At the Super Bowl party he is told there is a massive fraud going on. He makes the wrong decision. It would have been great if he just walked out the door and called the FBI. He takes a little while getting there. In the meantime, he will call the EPA, and in a quick five- or six-minute phone call will be told, you can't make RINs like that. And he makes a decision after the meeting on June 30, 2011, in New Jersey with the Defendant, Mr. Furando, that he has to do something about this.

He, he takes notes. Those notes are very consistent with the story that he testified to. I was in a room in New Jersey where Mr. Wilson was talking to Mr. Furando. Mr. Wilson likes what is going on. Everyone is getting along. We want more fuel in Texas. We want more fuel in Argo. It is fuel. The product is indexed to fuel, heating oil, not feedstock.

We want to be able to replicate this idea and do it even

bigger in Texas. In exchange, Mr. Furando, let's marry the companies closer together. You get stock. You get a long-term supply contract.

They discuss in the same meeting fuel, which is used for alchemy, and real feedstock in the same meeting. And then they will later put together a contract proposal that differentiates those two things. They are talking about what is supposed to be the same thing. It is all supposed to be feedstock, but instead, it is fuel and it is feedstock. And why is it talking about feedstock? So Mr. Wilson can say to the public, we have a long-term supply of feedstock, real feedstock, and he can drive up the stock price, which is convenient when you hold things like warrants and stock.

That is how you make money, except when you are writing checks to yourself. That is another way to make money, but in that meeting, everyone is getting along. In a follow-on meeting, New Jersey says, "Hey, don't say off-spec is a feedstock to make biodiesel." Mr. Wilson says, "I understand."

Then in the meeting in Indiana, which you have the recording of, everyone is getting along famously, everybody loves each other. They are marrying each other. What is happening? The conspiracy is formed, operating successfully, and he becomes more and more significant with each day that passes. By October of 2011, when there are problems of

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production at the plant, you saw the e-mail where the point of contact for New Jersey is now him.

Also in that communication in New Jersey was, frankly, reporting that the plant wasn't operating successfully. They couldn't get it tuned up. They can't really take feedstock. There is no way they can produce 15 million gallons, and you know why. Troy McKee explained that. If we use the tanks for alchemy, we are filling up the tanks, we would get feedstock in. It is one or the other.

This plant cannot do what they told Mr. Caskey it does.
Mr. Caskey didn't check that, he took it at face value. You can't actually do all that alchemy and still do the
15 million gallons in production because the same tank can't hold both feedstock and fuel at the same time.

So that conspiracy you have seen the inside of. You have heard the people participated in it, and you have heard with regard to the communications in Indiana that involve Craig Ducey, he discussed all about the ghost loads in Texas with this Defendant. Craig Ducey objects to the ghost loads in Texas. It is too risky. It has got the problem of truckers suspiciously getting too many faxes in that hotel office. The Defendant is the one with the solution to that problem.

Interestingly, in Alex Chepurko's notes in New Jersey, there is a discussion of truck driver problems, and if you look at Alex Chepurko's notes, and he testified about this,

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say there was a discussion in front of Mr. Wilson about the need to give AmEx cards to truck drivers so they wouldn't report the fact they were driving just across town. Why would you have that conversation in front of Mr. Wilson unless you were very confident he knew about that already.

Let's pretend for a moment, but not long, that Mr. Wilson is innocent. Exactly at what point was he supposed to stop telling the shareholders what he told them, which is, that nothing was going wrong at any point. Exactly when was he supposed to tell that to the outside auditors? Because we know that the communication with the outside auditors, the later ones, are in September 5 of 2011, and the last management certification letter is November 15th or so, I think, 2011. The date is on it, around that time period.

At that time there is still no disclosure of anything wrong anywhere, and because of that, Mr. Samyn certifies everything. Because of that, the shareholders don't know what is going on. Because of that, stock continues to be sold.

A few days later it all crumbles. The shareholders lost \$18 million, \$18 million. He didn't lose \$18 million, they lost \$18 million.

Now, at the end of the day, the question is simple. What was his motivation for doing what he did? So he could get money from people to buy stock, so he could hide what is really going on. When this storyline starts for him it is in

1 late 2009. He has got Imperial. It is not making any money,

2 it is losing money. Its hope for improvement lies with

3 Mr. Wernli, apparently. It lies with something magical

4 happening with tar sands, some other part of the company

5 Arrakis. Those aren't good investments, and they certainly

6 aren't the investments these people bought into making the

7 decision.

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You didn't hear Mr. Warburg saying I want a piece of that. You didn't hear Mr. Walther saying I want a piece of that. Platinum Partners doesn't want a piece of that. Its proven history is failure. They all want to buy a manufacturing plant and some pieces of that.

So at the end of the day what we have is we have a long-standing and persistent pattern of behavior. You have direct and circumstantial evidence of his involvement in it. When you take a look at the records of e-biofuels, records he has access to because he has a log-in to the computer system, records he has access to because he has a direct line of communication with Bridget Deer and Tim Jones, records he has access to because he gets sent margin analysis, profitability of each deal, records he has access to because he discusses them in e-mails with Craig Ducey, records you have and that exist and are frozen in time.

Those records showed him he bought a company that loses 28 cents a gallon, and he turns around and says it makes

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money. The only way it can make money is coldly designed criminal activity of tricking customers into believing that B99 with RINS is what they bought at an inflated price and with a tax credit, when in reality, it wasn't that -- excuse He sold his B100 with tax credits and RINs, when in reality, it was cheap B99. That is what the investors needed to know. We have proved that beyond a reasonable doubt, and that takes us to the final step in the analysis. If you diagram the Defendant's cover stories, the first one was, we made the fuel. He said that to investors. The second one was, we made half the fuel, and we cleaned up off-spec biodiesel. third one was the one he told Mr. Lipman. We got other people's fuel we didn't have to do much to. The fourth story is what he told the federal agents months and months later now, May 29, 2012. Now, when you read that count you will notice something. We have incorporated Paragraphs 1 through 88 of the indictment as the part first of that count. That is the background of his knowledge that day, but what he says, and both agents testified to this, and there is not any controversy as to what he said, was that that day he didn't compare the cost of off-spec biodiesel -- part of the cover story -- with the cost of real feedstock, traditional feedstock, didn't compare the cost. He didn't say, well, I didn't physically compare it,

someone else did.

He is suggesting he doesn't know which is cheaper. That is nonsense from what you have heard in this case. There is a direct spreadsheet saying that. There is also hundreds and hundreds of examples and conversations directed at the question. Should we turn this plant on? The answer keeps being no. Every time you buy 5,700-some loads of B99 from Astra, you are deciding to not buy feedstock from someone else. He knows that.

The second thing he said was, "I didn't know what it was going to cost to process this." He is suggesting that the CEO of a company where over 97 percent of the revenue comes from one product doesn't know what it costs to process that product. Now, he is lying about the product. The product isn't off-spec biodiesel, it isn't traditional feedstock. It is really something not being processed at all. He is telling that fourth cover story.

Finally he says, "I don't know if it is profitable." He says, "I don't know. I don't have the knowledge on whether it is more profitable, essentially, to get what he says is off-spec biodiesel or processed real feedstock. He doesn't have the knowledge.

Now, in opening statement Defense counsel suggested — he was asked if he compared something, and he didn't compare it, someone else compared it. If Mr. Wilson's defense is he knew

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about, didn't do the physical comparison, that means he knows about it. If his defense is he knows that information in June of 2010, he knows it. That means he should have told that to the investors on the very first 10-K.

That can't really be a good explanation of that. The indictment doesn't say he physically compared it. We asked, does he have this comparison? He had the comparison, he showed it to you. So you put it all together, he also lied the end of the day, May 29, 2012. That was the opportunity to say, wait a minute, I got tricked by the Duceys. Wait a minute, here is what really happened. Wait a minute, there is more to the story.

Instead, it is Cover Story No. 4, and unfortunately for him, it is a federal crime to lie to federal agents who are trying to do their job. The information he gives is a lie to the FBI agent there, the EPA agent participating on the phone, and the IRS agent.

You don't have to say anything. It is a choice, but if you do, it has to be true. The thing about this case at the end of the day is choices. He chose to say what he said to investors. He chose to say what he said to investment bankers and outsiders. These are choices. He didn't have to say anything. He didn't have to certify things were true, but if you do, you have a responsibility that you can't get away with from indirection, crazy definitions of words, your personal

reality, or whatever that might be. You can't do that and raise money the way he did, using interstate commerce, national exchanges, and through the offices of the SEC and putting that information out to the public.

He had to tell people how they made the \$145 million. He had to tell people he knew about the RINs being invalid. He had to tell people the true business model. He had to tell people that he didn't have their BQ-9000 certification. He had to tell the truth, he didn't, and he couldn't hide material information. That is why we proved he is guilty beyond a reasonable doubt. Thank you.

THE COURT: Thank you, Mr. DeBrota. Mr. Farlow?

MR. FARLOW: Thank you, Your Honor.

## CLOSING STATEMENT

MR. FARLOW: Ladies and gentlemen of the jury, we have been here for a little over a week, and nobody is more appreciative of your time and effort than those of us at the Defense table. It is because we live in this country that we have a right to have a jury, have a right to have citizens come in and listen to the evidence, examine these witnesses, and to make a decision.

I grew up in Northern Indiana. My grandmother, Mary D. Farlow, was one of the first female realtors in Lake County. And she enjoyed developing her own business, and I was proud of the fact that I would walk around Hobart, Indiana, and I

1 would see Mary D. Farlow, real estate. And she was a 2 wonderful woman. She was married to a chemist from U.S. 3 Steel. Mary D., in selling real estate, I don't know if it is 4 a fault, I thought it was an attribute. She trusted 5 everybody. That is a dangerous attribute to have in the real 6 estate business in Lake County, but she persisted that she 7 trusted everybody. 8 She was active in her church. My brothers, my dad and I, 9 my grandfather would caution her about trusting people, about 10 being taken in by people. But she persisted because her view 11 of the world was that people are good, people are basically 12 good, and when someone tells you something, her first 13 inclination is to trust it. There are those people in the 14 world. 15 Then there are other people whose view of the world is 16 cynical, where they believe that everybody -- their first 17 impression is people are telling a lie, people are trying to 18 deceive them, trying to get into their pocket. That wasn't 19 Mary D. Farlow. That is not Jeff Wilson. 20 If there is cynicism in this courtroom, there is a belief 21 that everything ought to be viewed with suspicion, but 22 everything ought to be viewed as if someone is trying to cheat 23 you, it comes from the Government. The very Government that 24 embraces cheaters, liars, brings them to the courtroom and

builds a case upon them, builds a case against Jeff Wilson on

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liars and the cheaters of the world.

I would ask you as I review the evidence here, to view this case differently than cynics view it, but to view it the way my grandmother would view it. View it through the eyes of someone who believes in people, who believes in the American dream, who believes in taking risk, who believes in starting a company, because those are Hoosier values.

Jeff Wilson, you can tell by the evidence, had a dream to build an energy company. He took risks. That energy company was Imperial Petroleum. Jeff Wilson, Rose-Hulman grad from Evansville, Indiana, was the CEO of Imperial until November 7, 19- -- 2011.

For most of the years, for the majority of the time that Jeff Wilson poured his heart and soul into Imperial, for most of those years it was doing okay. He wasn't earning money, but it was a dream, and it could. You can either do it through Arrakis, which was the tar sands effort, you do it through Hoosier Bio. Hoosier Bio is just a research company, Aaron Wilson researching. They didn't apply for RINs, they didn't engage in production. They were looking to power jet engines with biodiesel. That is what Jeff Wilson is doing. Build a mining company, wasn't active, but again, it was part of the dream.

And then that fateful day Jeff Wilson returns to his alma mater for a biodiesel conference to meet with his professors,

1 to see other alum to talk about it, that fateful day 2. encountered Chad Ducey and the Duceys. By that time the 3 Duceys were already building their fraud scheme. Mr. Ducey, 4 Chad Ducey, sells the idea that he has a legitimate biodiesel 5 plant, and he and Jeff Wilson engage in negotiations. And in 2010 -- early 2010 they close the deal where Imperial buys 7 e-bio. 8 Now, if you believe Mr. Ducey, Jeff Wilson had access to 9 all the records of e-bio. Looking at those records before he 10 bought it, he can see we were engaged in fraud. He could see 11 it. He should have seen that. That is what Mr. Ducey tells 12 you. Craig Ducey told you that from the stand. Should have 13 been able to see that. 14 What is the contradiction? Is Mr. Ducey lying to you 15 when he says -- absolutely he is. How do we know that? 16 Because he said, "I had those records. I am the president of 17 I gave the records to Jeff Wilson. That is how I knew 18 he had them. That is how I knew Jeff Wilson would know we 19 were engaged in fraud and he still bought us. They are my 20 records. I am the president of e-bio, but I didn't know my 21 brother was engaged in fraud." Wait a minute. Wait a minute. 22 You think Jeff Wilson, president of Imperial, should know 23 you are engaged in fraud because you showed him certain 24 records that you are the president whose brother is running 25 this business, and you didn't learn about it until

mid-June 2010 and I learned it from Jeff Wilson.

If you believe Craig Ducey, you have to believe that Jeff Wilson saw this fraud and said, "I want to pollute my dream with that fraud. I want to kill my dream with that fraud. I want a piece of your fraud action. I want a piece of your tax fraud," because he admitted they were involved in tax fraud, but according to Mr. Ducey, he didn't realize that. No, he thought it was okay to commit tax fraud.

This case, as you heard from the Government, this case hinges entirely on the Duceys, what the Duceys say. Their case did not rest on the Duceys, on liars and thieves, they wouldn't have brought him in here, but they brought him in here and had them testify about their version of events, which is a ridiculous version of events.

If you view this case the way my grandma would view it from this point of view, you meet Jeff Wilson, you meet the Duceys, and the Duceys tell you they have an operational biodiesel plant that is capable of making money. And here is how we will prove it to you. You can come look at it, you can see our operation, and we will explain it to you. Mr. Wilson was supposed to know about RINs. According to Mr. Ducey, he should know about that.

You saw RFS, RFS1, the book that has all the rules in it, the stack of documents, RFS2. You heard from the Government witness who developed those programs. Oh, it is pretty easy.

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Everybody kind of understands it. It is very clear. It is not clear to me. It is not clear to me what a RIN is. To this day I am not sure exactly how you apply for one. I am not sure, not because I haven't tried, it is because it is so complicated that it is difficult to understand.

That is not unusual for Government programs. The Government means well when they have these programs, whether it is a farm subsidiary program, whether it is a healthcare program, whether it is a program to subsidize this or that, they have the best intentions. But our Federal Government begins, embarks upon developing these rules, and we end up with stacks of rules, whether it is the IRS, you are filling out your tax forms, whatever it is. It becomes virtually impossible to understand all the details and to figure it out.

But the Duceys, Chad Ducey in particular, understood it, because he dealt with it on a daily basis. He took advantage of the fact that other people did not understand it. He took advantage of the fact that he understood this and they didn't.

We have often heard the old adage, "What is an expert?"

The definition of an expert is anybody who knows this much more about a subject than you do. So on some subjects, you are an expert to me. Some subjects, I am an expert to you, but on the subject of RINs around e-bio, around Imperial, Chad Ducey was the expert, because he knew just that much more than anybody else about RINs, and the Duceys took advantage of

that.

They took advantage of that and developed a cover story, a cover story which they fed to a number of people who believed them, a cover story that my grandmother would have immediately bought or immediately accepted because she trusts people, and she doesn't believe that people are lying to her. She doesn't accept the fact that there are those people in the world who will lie, who will cheat, and steal. She sees it, but she just doesn't comprehend it.

What was that cover story? Remember the testimony? We have advantage of the cover story because after Craig Ducey was arrested he went to see his lawyers, who were Barnes & Thornburg. He sells them on the cover story. This is the same Craig Ducey says, "Jeff Wilson should never have bought that cover story." And yet, Craig Ducey tells that cover story to some of the most sophisticated lawyers in this legal community. What was that cover story?

Let's review it, because he said that cover story to a lot of people, including Jeff Wilson. The testimony was, within the start of operations, Craig Ducey was making biodiesel with a lot of waste. This waste was taken by a gentleman named Junior Scott. Junior would take the waste to clean it up, bring back a stream of product he called off-spec or practically processed methyl ester.

You hear from the Government, nobody believes that. Only

people that believe that are thieves. Nobody can believe that. No, they can't believe that.

Well, a lot of people did believe this cover story. How could they believe the cover story from Ashley Player's point of view was so clearly erroneous. How could they do that? Did you see RFS2 and RFS1? Who reads that and can digest that and understand it?

Because I am a lawyer, my wife wants me to do the taxes at home. You have been a lawyer for 30 years. You can help me do the taxes. I can't do the taxes. I don't understand that stuff. I can't do that. Well, read the book you are a lawyer. You read laws all the time. Read it. Figure it out. Help me answer this. Really, I can't do that. I don't understand it even though I read it, and I'm used to reading technical documents. I don't understand it. So some people do, but I can't. I can't understand RFS2, RFS1. The Government witness, maybe Ashley Player does, and she can, but I can't do that.

Craig Ducey would take that off-spec product and process it the balance of the way until it passed ASTM biodiesel testing requirements. Craig Ducey said he asked his EPA consultants at Weaver Martin if this qualified as a feedstock, and they told him yes. Craig Ducey said it was cheaper for him to process it because it did not start from scratch in the process. Who would have known without the assistance of the

1 Government witness who developed the RFS2 program and Ashley 2 Player? Who would have known that you can't do that? 3 Be mindful. The Government wants you to say, well, Jeff 4 Wilson at Imperial, they own Hoosier Bio. They were in biodiesel -- it was development research trying to develop 5 6 biodiesel product a jet engine can burn. They never produced 7 any biodiesel. They never applied for RINs. They never had 8 to read the RFS2 program or the RFS1. They just want to 9 confuse you with that. Hoosier Bio, they must have done that. 10 They must have done RFS2. 11 Mr. Ducey continued his cover story. As e-bio learned 12 how to process this product, he told his lawyers, he had 13 less -- Junior had less and less in the waste stream because his conversion was getting more complete. However, Junior 14 15 told him he had plants all over the country he picked up from, 16 and he could get this product from other locations. So what 17 is Mr. Ducey saying? 18 We had a stream of off-spec product. We had a stream of 19 That is legitimate. You can attach RINs to it. 20 sold that at e-bio, and guess what? Guess what, Mr. Lawyers? 21 I found a different source from it. I found a whole other 22 source because that, that -- because that is a better way of 23 building a mousetrap. Let's talk about off-spec. 24 The Government wants to say, it is very clear. If it is 25 off-spec, it can't be methyl ester. It can't be fatty acids.

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It can't be soy. It can't be these fats that you do this transesterification, but if you buy the Ducey cover story, all off-spec starts with fatty acids. All of the off-spec starts with soy. So when you represent to somebody that I am building, I am making at my plant biodiesel from fatty acids and from soy, you are telling the Ducey story. There is no distinction as long as it is certified. As long as this stuff starts as fatty acids or soy and it follows a pathway, people ask you, how do you make this stuff? I make it from soy. comes from soy. It comes from fatty acids. Be mindful, Jeff Wilson, that this elaborate scheme sold by the Duceys to Mr. Wilson occurred over an 18-month period. Craig Ducey had it approved. He told his lawyers he had it approved as a legal feedstock. He is telling his lawyers this. Well, according to the Government, you are lawyers, got books, got library, got associates. Be easy for the lawyers to figure out he is not telling you the truth. It is not that easy. Once again, Chad Ducey and Craig Ducey are the experts because they know that much more than anybody else. MR. DeBROTA: Your Honor, I have -- I am going to object to having imagination on what Craig Ducey said to Mr. Wilson or would have testified to, had he testified, because he didn't. THE COURT: Chad? MR. DeBROTA: Chad Ducey. Lots of references to

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Chad. There is no evidence in the record what Chad Ducey said out loud to Mr. Wilson.

THE COURT: That is true. Don't put those statements before the jury in your closing argument. There is no evidence to that effect.

MR. FARLOW: Craig Ducey told his lawyers he had it approved as legal feedstock and had been through attestation testing and allowed him to use it as a feedstock, so he began to buy it and process it. As he grew, he realized he did not have access to enough of it and quickly realized he could not handle the volume introduced to him — excuse me.

So he was introduced to Brian Carmichael, introduced to Joe at Caravan Trading, that is Joe Furando, which was a feedstock sourcing company. He led his lawyers to believe he starts off using off-spec, can't find enough of it, he goes to Caravan, and they have more of it and they have a steady supply.

Craig Ducey began to purchase this off-spec product from Joe Furando. In Craig Ducey's mind he told the lawyers Joe realized he could not keep up with the demand as he grew and other plants --

MR. DeBROTA: Your Honor, we are now going way beyond what Mr. Craig Ducey testified to about that letter, into reading the rest of the letter, which I think was offered as -- was it a prior consistent statement or inconsistent

1 statement? Mr. Ducey said, "I wrote that, I lied to that

2 lawyer, here is the truth on the stand." How are they using

this piece of evidence to suggest Mr. Craig Ducey said any of

that on the stand? Now they are just reading a document that

5 is not in evidence.

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THE COURT: You can't read a document that is not in evidence, Counsel.

8 MR. FARLOW: These are my notes. These are my notes 9 of what --

THE COURT: If they are your notes, you can read them, but if they are notes that incorporate an unadmitted exhibit, then you can't incorporate it, even if it is your notes.

MR. FARLOW: Okay.

THE COURT: So stick with the evidence.

16 MR. FARLOW: All right.

THE COURT: You can elaborate within the framework of the evidence that came into the trial.

MR. FARLOW: And so, what Mr. Ducey told his lawyers and the evidence here that he told you, he told his lawyers, is that this group started to look for other feedstock and biodiesel plants that they could take in and attach RINs to it. Joe guaranteed a supply, and Joe was very concerned that he not be cut out of the deal, out of the deal process, supplying that feedstock.

That was a cover story that the Duceys, that Craig Ducey told a number of people, and a number of people accepted it for a long, long time. I would like to look at the evidence, and we will talk a little bit about some of the evidence and then I will get back to my argument.

THE COURT: Kelly, switch the --

MR. FARLOW: Next one. It is important. It is extremely important not to lose sight of the fact that this was 18 months. Imperial purchased e-biofuels May 24, 2010, and Jeff Wilson resigned November 7th. This is a relatively short period of time for Mr. Wilson to hear the Ducey cover story, view the documents, understand what is going on, and then really digest what is happening here with the Duceys.

Next. It is important to know who profited by this. We are looking now at evidence, whether Mr. Wilson knew about the Ducey fraud, knew about the Ducey cover story was a lot of lies or not. In any fraud case, follow the money. Where did the money go?

Because generally, if you are a fraudster, somebody is committing fraud, you are going to get the money. You are going to get it early, and you are going to keep it. Because people who commit fraud are greedy people. It just goes hand in hand. If you are not greedy, generally you will not commit fraud generally, you will not steal money.

If you are real greedy, you want that money, and you cut

corners to get it. That is why all fraud investigators, FBI agents, local police are taught follow the money. Where did the money go? Where did the money go here?

Mr. Wilson, during 2010 -- or excuse me, 2008 and 2009 and 2010 let his salary accrue. That means he told Imperial, while I am entitled to take money out, while there is some money I can take out, his salary, I am not going to take it. I am going to let it stay there with the company where it can benefit the company. We are cash short. The company needs cash to buy feedstock. The company needs cash to operate. Leave my money there. As long as he is surviving down in Evansville, don't take out the money. At the same time he sold a little bit of shares here and there, but they didn't take the money. Far from it.

Next slide, please.

Who is taking the money? Well, the Duceys, of course, Furando, of course. The Duceys own Werks Management, which manages e-bio. They are taking leased cars, lease a Mercedes \$550, \$100,000 automobile, expenses, and over \$300,000 each. But the greatest benefit to them, from Imperial, the greatest benefit is they now have a publicly-traded company to protect them against that \$14,000 a month -- a week, \$14,000 a week in interest they have to pay on the debt.

E-bio has debt of millions of dollars, and they have to service that debt, and the cost of that debt is \$14,000 a

1 week. And if e-bio can't pay it, the Duceys have to pay it 2 individually. And e-bio is on the brink of going bankrupt. 3 In steps Imperial and says, "We will quarantee that debt as 4 well. We will pay that debt for you, " and that is among the 5 greatest benefits the Duceys got, but they also continued to take a \$300,000 salary and the car. They did that at the very 7 time Jeff Wilson is saying, "I can't take money out of this 8 company." 9 MR. DeBROTA: Objection. 10 THE COURT: Sustained. 11 MR. FARLOW: I am sorry. 12 Mr. Wilson is not, in fact, taking money out of this 13 company. 14 Miss Pattison and Mr. Furando took money. I think we 15 heard testimony of the \$250,000 Ferrari he bought, jewelry, 16 vacations, transfers of millions of dollars. A prudent fraud 17 investigator who looks in on this follows the money, follows 18 the money trail. It leads straight to the Duceys. It leads 19 straight to Brian Carmichael. It leads straight to Joe 20 Furando, Kat Pattison. 21 Pattison says, "I didn't get any money. I got a half a 22 million dollar salary that I split with somebody, but I didn't 23 really get any money." She lived with Joe Furando in his 24 multimillion-dollar mansion. She took vacations with him. 25 She benefited by the proceeds of fraud by her association with

Joe Furando. That was a choice she made, and she lived the lifestyle of a companion of Joseph Furando.

We look at this exhibit, which was in evidence. It tells us that Jeff Wilson, who is chief executive of the company, made an unsecured loan of \$451,000 to the company July 31, 2010, and has accrued salary of 160,000. This is in the 2010, July 2010. This is as the Duceys are ramping up their fraud and taking out money. Jeff Wilson is putting money back in.

Does that suggest to you that Jeff Wilson is part of the fraud? Let's look at it the way — does Jeff Wilson see the world the way my grandmother does, or does he see it the way cynics see it? I suggest to you he sees the world, and he sees the Duceys the same way my grandmother would have seen them, as honest people with legitimate explanations about what is going on. You have questions, they got answers.

Another earmark of a con man for all of us; that is, someone has all the answers to every little thing. Things seem out of sorts, got the answers, got the answers. That is the Duceys. When Jeff Wilson would pose questions to the Duceys, he had the answer. Here is the answer, here is the answer, here is the answer, here is the answer. We will cover some of those here and what he says. As we will cover some of those, let's think about why Craig Ducey is telling Jeff Wilson about this.

Next slide.

I bring this to your attention because it is dated 2009,

1 but it was presented to Mr. Wilson by Mr. Ducey. It is a 2 Houlihan report. It is just part of the Ducey fraud. If what 3 you are doing is selling Jeff Wilson a fraud, if what you are 4 doing is telling him, hey, we are quilty of fraud, and you 5 want to buy us because we are making a lot of money to commit 6 fraud, no need to give them the Houlihan report which says you 7 are a legitimate operation. 8 Next slide. The Energetix report. Once again, they come 9 in, they look at the Ducey operation. They say it is 10 legitimate. They identify the feedstocks, white grease, 11 poultry grease, yellow grease, miscellaneous feedstock. 12 you buy the Ducey cover story, all of the off-spec material 13 comes from those things. That is what it is, that it is 14 halfway processed grease. It is halfway processed chicken 15 fat. It is halfway processed. 16 So when you tell somebody what are you doing down there? 17 Well, down at e-bio we are taking biodiesel from grease, from 18 chicken grease and soy oil. Oh, no, you are not, you are 19 making it from off-spec. No, no, it comes from chicken 20 That is where it starts. That is the important part 21 of this, that it is green because it doesn't come from 22 That is an accurate statement. It comes from petroleum. 23 grease. 24 Let's go to the next slide. The Government made a lot 25 about this, but it is telling. Jeff Wilson got the make

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versus buy cost sheet. The Government's interpretation of this, the cynic's interpretation of this document is that it is make versus buy, you see? Make biodiesel versus buy the biodiesel. Look how Mr. Ducey artfully explains what he means by "make versus buy."

Now, once again, if Mr. Ducey had already explained to Jeff Wilson that "make versus buy" means make versus buy it and just resell it and that is the fraud, he wouldn't have said what he says in the next statement. "Attached is a review of manufacturing white grease versus cleaning off-spec."

So Mr. Ducey explains to Jeff Wilson that make versus buy is manufacturing from white grease or cleaning off-spec, see? Make from white grease versus buy off-spec and clean it up. He has his explanation.

If Jeff Wilson knew about the fraud, he would say make versus buy. Here is how it would have read: Attached is a review of manufacturing white grease versus buying somebody else's biodiesel and committing fraud. Now, he doesn't say that.

Remember, Jeff Wilson has only gone to the e-bio plant ten times. He is not the CEO or an officer at e-bio. He is the CEO of Imperial. Imperial has a lot going on. It has different divisions. I would suggest to you that Jeff Wilson is spending more time looking at tar sands, more time in Texas

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working on a new plant, working with Proven, trying to find property to put another biodiesel production facility in, why would he do that than spending time where all the money is? Why would he do that? Because he has got Werks Management. He is paying them \$700,000 a year to manage that, and when you are paying somebody \$700,000 a year, the Duceys, to manage a biodiesel plant, you let them manage it and that is what he did. They don't need him there. He was off to the next project, tar sands, and you heard that from Mr. Wernli. Next slide. Again, if you view this slide objectively, the Government says, question for Mr. Wilson, to Aaron. they are making biodiesel, how is this possible? Are all they are doing is handling someone else's stuff? That is a response to a question about glycerin. From Chad Ducey to Aaron Wilson, we are currently not producing any glycerin, but I have a few inquiries from people looking to buy it recently. The Government should have you understand that Jeff Wilson should know, no glycerin? Fraud. No glycerin? Fraud. That is it. It is that simple. It is not that simple. not that simple, because the Duceys have an answer for that, off-spec. Polishing up off-spec doesn't produce glycerin. You heard from Dr. Caskey. It is a mechanical process. filter out, they do some other things to it, but it is all mechanical. Doesn't produce glycerin. The fact that they are not producing glycerin is

confirmation that we are buying off-spec, and we are producing biodiesel from off-spec. Where does off-spec come from? It comes from grease. Is off-spec grease? Yes, that is the pathway. That is the important part of it.

Of course, the legitimate question from the CEO of Imperial down to e-bio, if they are making biodiesel, how is this possible? All they are doing is rehandling someone else's stuff. In other words, is all they are doing off-spec, because Ducey led him to believe they were doing some transesterification from scratch as well.

Next slide, please.

Another exhibit. This is to Craig from Jeff Wilson, an e-mail, March 29, 2011, this is later on. He says, "Craig, it looks like a large portion of the feedstocks are coming from Houston. I assume these are all methyl esters requiring limited upgrading. How much more volume is available if we were able to buy a plant in the Houston area as well?" If you are able to buy it.

If Mr. Wilson knew about the fraud March 29, 2011, if he knew — as Craig Ducey wants you to believe, why is he asking that question? He knows. Well, why waste your time punching up this e-mail? He already knows.

He doesn't know, that is why. Because like the Duceys lawyers, like Dr. Caskey, like Weaver Martin, like the auditors, he bought the Ducey cover story. How could you buy

- 1 the Ducey cover story, Ashley Player would say, or the fellow
- 2 that wrote the RFS2. How do you buy that? Because Chad Ducey
- 3 is the expert. He knows that much more about RINs. Excuse
- 4 me --
- 5 MR. DeBROTA: There is just no testimony from Chad
- 6 Ducey, yet alone he is an expert, yet alone he spoke to Mr.
- 7 Wilson. This is improper.
- 8 MR. FARLOW: I misspoke when I said Chad Ducey. I
- 9 am trying to refer --
- 10 THE COURT: Who are you referring to?
- 11 MR. FARLOW: I am sorry?
- 12 THE COURT: Who are you referring to?
- 13 MR. FARLOW: Craig Ducey.
- 14 THE COURT: No references to Chad.
- MR. FARLOW: I am trying.
- 16 THE COURT: All right.
- 17 MR. FARLOW: Craig Ducey is the expert.
- 18 MR. DeBROTA: Objection. There is no -- there is no
- 19 evidence in the record he was qualified as an expert. That is
- 20 a misstatement of what the testimony is.
- 21 THE COURT: That is argumentative with respect to
- 22 his characterization of his role. It is not as an expert
- 23 witness. The objection is overruled. Go on.
- 24 MR. FARLOW: Thank you. Craig Ducey is the expert
- 25 because he knows that much more about RINs and RFS2 than

anybody else that he is dealing with except these folks.

Next slide, please.

The e-mail starts Craig, from Jeff, "Can you give me a brief description as to how and from whom you buy feedstocks? This is for a Rodman question." Response from Craig Ducey, "We purchase feedstock and lock the price for each contract. For instance, we buy soy from Bunge at X price today, and it turns up or down the market, our difference." Response by Jeff Wilson, "Need more detail. Who are your major feedstock suppliers for the last month, for instance?" June 28, 2011.

If Jeff Wilson is part of the fraud, why is he asking this question? Jeff, have you forgotten? We are buying off-spec from Joe at Caravan. Just bought someone else's B99 and recertified it. That is all. Why is he asking the question? Because he bought the Craig Ducey cover story, that is why.

Next slide, please.

Government makes a lot of increased production so we can defraud more people, so we claim the plant can produce so much more than it can. And Mr. Wilson, boy, evidence that he is committing fraud is he is pushing them to push more through there. That is evidence of fraud, isn't it, that he is pushing more? No, it is not. It is the responsibility of every CEO of a company to maximize share — maximize the value of the share for the shareholders.

1 When he looks generally at the books, he is looking at 2 the bottom lines. Why does the CEO look at the bottom lines? 3 Because he has management in place, Werks, the Duceys. 4 are the ones who are managing it. They are the ones buying 5 and selling the feedstock, managing it. I want to see the bottom lines, because that is what interested me. I see the 7 bottom lines, I see it is profitable. 8 When a CEO sees that doing the activity that is profitable, he is going to encourage and push more of that 10 activity. There is nothing fraudulent about that. That is a 11 CEO's duty, and so, can we increase it? Is there a way to 12 increase this profitable activity you guys have developed? 13 You guys are doing great down there at e-bio. We are making 14 money, it is looking good. You know, you have found the 15 off-spec, the proprietary off-spec source. 16 MR. DeBROTA: Objection. Nothing like this is in 17 the record. "Proprietary off-spec source," nowhere in the 18 record. 19 THE COURT: Sustained. Stay with the evidence, 20 Counsel. 21 I submit that it is in the record. MR. FARLOW: Ι 22 asked those questions from the witnesses and got those 23 responses. 24 THE COURT: Who did you ask those of? 25 MR. FARLOW: Craig Ducey. I have an e-mail coming

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1 up where he says that. 2 THE COURT: Okay. 3 MR. FARLOW: So Dr. Caskey comes in and looks at the 4 plant in 2011. Now, surely I am not going to tell him about 5 the off-spec stuff because it is so clear you can't do that. 6 He is a professor and understands that kind of thing. We are 7 not going to tell him. 8 Next slide, please. 9 Jeff e-mail to Craig. Craig -- this is August 23, 2011. 10 "One more thing I noticed on the Caravan proposal, Item 1. 11 Shouldn't we change the language from 820,000 gallons of 12 biodiesel to biodiesel feedstock or off-spec methyl esters 13 feedstock?" Shouldn't we say we are doing off-spec? He is 14 asking Craig that. He is asking Craig that on August 23, 15 2011. 16 He knows they are committing fraud. He knows they are 17 just buying it recertified. Why is he asking the question of 18 Craiq? Craiq's response ought to be, hey, fool, we are back 19 to the alchemy scheme. Don't send me e-mails like that, you 20 know exactly. Craig's response? "Yes, I would actually like 21 not to mention that we are getting feedstock, if possible." 22 His response, he doesn't want to tell them on the Caravan 23 proposal they are getting feedstock, if possible. I will 24 address that later, as well.

Let's go to the next exhibit.

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1 If Jeff Wilson knew that off-spec methyls was a fraud, if 2 he knew what was so clear to the Government today, with their 3 20/20 hindsight, if he knew that, why would he make this 4 statement in the 10-Ks and 10-Qs? The most recent one 5 produced into evidence has this language. "We produce our biodiesel from a wide variety of feedstocks, including soy 7 oil, animal fat, used cooking oil. We also have the 8 capabilities to reprocess off-spec methyl esters." 9 He is now telling the world we have the capability to 10 commit fraud, if you believe the Government's version. If you 11 believe the Ducey cover story, they think it is legal. 12 okay. Put it in the 10K. Let the investors know. 13 Is that inconsistent with what the evidence shows? 14 Because all off-spec emanates or starts with white grease or 15 soy oil. 16 Next slide, please. 17 One of the 17 examples that we offered into evidence of 18 feedstock certifications, why is this important? Because 19 these are the documents that Jeff Wilson saw. 20 Certifications --21 MR. DeBROTA: Objection. 22 THE COURT: There is no evidence that he saw them. 23 MR. FARLOW: There is evidence that he had all these documents with him. 24 25 THE COURT: But you are representing it with respect

to these specific documents.

those documents.

MR. FARLOW: Okay -- all right. I will take a look.

As CEO of Imperial, Jeff Wilson produced — we will take a little detour here — produced documents pursuant to a subpoena to the SEC. It is an important point that by CEO in producing those documents doesn't mean he saw those documents. It doesn't mean he reviewed those documents. It doesn't mean he digested those documents. It doesn't mean he understood

He received a subpoena. He did what a CEO is supposed to. He produced those documents. There is no evidence how he produced those documents, but he produced them and he produced all of them. He did what a CEO is supposed to do.

Now, it is a far cry different than what Kat Pattison did when she received the box of bill of ladings, took them and hid them. Took them to her lawyer's office and hid them. Oh, my gosh. That is evidence of fraud, taking them and hiding the records. Producing all of the records to the SEC, the template, all that, that is not evidence that Jeff Wilson knew about the fraud.

That is evidence he didn't know about the fraud. It is evidence he didn't understand what that meant. It is evidence that these were documents he gathered from e-bio and delivered to the SEC. So the idea that delivering -- a CEO of a corporation delivering documents pursuant to a subpoena,

hundreds of thousands of documents, the idea that he understands and knows and digests the contents of all the documents he produces is ludicrous.

Next slide, please.

This is part of Dr. Caskey's report, which is in evidence, and I thought it was interesting because the finding of this, the last line here where I have highlighted. "The finding of this investigation is e-bio's fuel plant in Middletown, Indiana is if fully operational, capable of producing a biodiesel product meeting the appropriate ASTM specifications with a current capacity of 15 million gallons."

Another document that confirms for the CEO of Imperial that all is well down at e-bio, I believe the next slide. I think it is interesting because here I have highlighted the portion of the second Dr. Caskey report. "The visit on July 26, 2011, was made because e-bios has expanded their biodiesel process to include feedstocks, requiring transesterification and the processing of recycled methyl ester feedstocks."

When Mr. Wilson looks at that from Dr. Caskey, one — the Government would have you believe — excuse me, that they should not, they should not accept that. They should recognize that somehow — again, what does this demonstrate? This demonstrates that a lot of people don't understand that off-spec, processing off-spec is inappropriate or illegal, not even Dr. Caskey.

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He goes on to say that the plant is fully operational, fully operational, yet at the same time the Government would have you know that Jeff Wilson knew it wasn't operating. is static. That is not what this report says. Capable of doing 30 million gallons. Next slide. I brought this in because, brought your attention to this, because Katirina Pattison, Mr. Chepurko seem to have a little disagreement in their testimony. Katirina Pattison testified that when Mr. Wilson, Mr. Williky made a call on Caravan, Mr. Wilson went downstairs to a meeting on hedging while others stayed upstairs, and he was down there learning about hedging. Mr. Chepurko says no, Wilson was there, and we were talking about alchemy. We have an e-mail here that is in evidence. It is from Jeff Wilson back to Katirina Pattison. It just reads, "We enjoyed the meeting as well. We look forward to receiving the draft of the proposed feedstock hedging agreement as soon as it is available. I believe Joe and Craiq discussed this. We believe it is important to expedite it." Simply shows, in fact, there was a discussion of hedging and confirms for, I believe it supports our contention that this supports Katirina's contention that, in fact, Jeff Wilson went downstairs to another meeting contradicts Mr. Chepurko.

Let's go to the next one. I will talk about the

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recording in a meeting July 27th at Caravan, because it is —— I think it is very important.

Mr. Chepurko learned about the fraud, his first inclination was — not first inclination, but how can I profit? How can I get some money out of this? Rather than recording it immediately what he believes will be a fraud, he embarks upon his own investigation, so he, he can find a way to make some money, and he begins to tape record people.

Among those tape recordings, snippet, what you heard, Mr. Chepurko says it was Jeff Wilson's voice there that demonstrates he was present when they were talking about alchemy. You heard Craig Ducey tell you, listen to that snippet alone, what you don't hear is that people are coming and going. What you don't hear is it is a discussion as they are walking through the plant as people are coming and going, and what you don't hear is the introduction of Chad Ducey.

If you listen to the entire segment, he told you that he listened to it. You would hear that people were coming and going, that they were walking through the plant and so forth. Mr. Chepurko says, I am confident, but Jeff Wilson went with us to the golf at the Hawthorns the next day and went to the steak house, St. Elmo's Steak House. I am confident of that. Craig Ducey says just the opposite. Jeff Wilson didn't go to the steak house and didn't go golfing.

It is interesting the people we have had identify Jeff

1 Wilson's voice on that tape. I will play it here for us in a 2 minute, just those two little snippets side by side. It is 3 interesting that the people who step up to the plate -- say, 4 hey, I can identify it for you. I will do it, I will do it, I 5 will do it -- are the people who have cooperation agreements 6 with the Government. 7 If they cooperate, if they tell us the truth, the 8 Government's version of the truth, not the Defense version of 9 the truth but the Government's version of the truth, if they 10 tell that, they get a break in their penalty, and that is why 11 they are here. Remember the testimony of Craig Ducey. 12 Talking to the FBI. I can help you get Jeff Wilson. I can 13 assist in that trial. How about that? 14 How about John Lewis? I think he knew. I think he knew. 15 John Lewis? Okay, he didn't know. About Wilson? I will 16 testify about that. 17 And so the Government has that tape because Mr. Chepurko 18 gave it to them back in 2012. Chepurko then testified, well, 19 I identified that voice to my lawyer in 2014. Who here

And so the Government has that tape because Mr. Chepurko gave it to them back in 2012. Chepurko then testified, well, I identified that voice to my lawyer in 2014. Who here doesn't believe that if the Government had a tape, a smoking gun tape where Jeff Wilson is present when they are discussing the alchemy scheme, they wouldn't have, they wouldn't have discovered that earlier in their investigation. They listened to all of the tapes.

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But no, you heard the testimony on the eve of trial, and

1 things happen on the eve of trial, and you begin to build your 2 case up when you are feeling a little insecure. How do 3 you -- how do you build your case up with that little 4 insecurity? You go see Kat Pattison, Kat Pattison. Got a 5 deal with you, got to help us. You understand that? You get 6 a break from your sentence. I have a tape to show you, have 7 you identify it. It doesn't matter that you only talked to 8 Jeff Wilson twice and that is years ago. That doesn't matter. 9 Listen to the tape. Who is it? That is Jeff Wilson. 10 Mr. Chepurko, yes, that is Jeff Wilson. That is Jeff 11 Wilson. That is Jeff Wilson, why didn't you tell them a long 12 time ago? Why did you wait until July 10, 2016? Trial 13 started July 11th. This trial started July 11th. Shows you 14 how dynamic things are as you prepare for trial. The 15 investigation has been around this many years, and yet on the 16 day before the trial, we have Jeff Wilson now, and in comes 17 Craig. 18 Craig's testimony was Sunday before trial, Sunday before 19 the Monday trial, first time I heard that tape. You know what 20 is also interesting? It is not a matter of the tape. If you, 21 Craig, were present at e-bio when this alchemy discussion 22 occurred in Jeff Wilson's presence, why didn't you tell the 23 FBI a long time ago? Why didn't you say, hey, guys, the 24 I was present at e-bio. I was there. They talked 25 about alchemy, and Jeff Wilson is there. The case goes no

further. You have got him. Why didn't he do that?

So no. Craig Ducey listens to this tape, listens to it on Sunday. You heard the testimony. They sent him home or he went someplace. It wasn't until Tuesday he comes back and identifies it as Jeff Wilson. That is the testimony I heard.

Oh, by the way, when you listen to the tape, here is your little handy dandy transcript of the names of who we think those voices are. Why do that while trial is going on? Why at the last minute do that?

You heard from Jeff Wilson's brother, that is not him.

You make your own decision, but even at that, in this case and as to all these elements, the Government has the burden to prove beyond a reasonable doubt. If at the end of this case, I don't understand, it is 50/50. I can't tell whether that is Jeff Wilson's voice or not, 50/50. That is not proof beyond a reasonable doubt. Proof beyond a reasonable doubt is a very high standard.

If at the end of this case, if when you go back and deliberate, say, I can't figure this out. I don't know for sure. Jeff Wilson bought the cover story. I don't really believe Mr. Ducey. I am sort of — maybe he does, but maybe he doesn't. I can't figure it out, that is not proof beyond a reasonable doubt. Your decision is then pretty easy because it is the Government's burden to prove beyond a reasonable doubt, and they have attempted here to prove a case founded

1 upon the testimony of liars and thieves. People come in here 2 and continue to lie to you and continue to follow the script 3 and they build their case on that kind of testimony. Why do 4 they do that? Why do they do that? 5 This should be an easy case. The Government, when the 6 Federal Government brings criminal charges against one of its 7 citizens and attempts to convict them of felonies, it should 8 be an easy decision. It should be very clear, and the reason it is not clear here is they are viewing this case. 10 viewing these facts through their cynical prism, and I suggest 11 to you, view it from the point of view of Jeff Wilson. 12 it from the point of view of my grandmother, from the 13 standpoint that people generally don't lie to the standpoint 14 that people generally don't steal. 15 THE COURT: You have three minutes left. 16 MR. FARLOW: Okay. Play the excerpts from the tape, 17 real quickly, and you listen to one. One is a low, gravelly 18 voice, the other is nasal. Please. 19 THE COURT: What is this? 20 MR. FARLOW: This is exhibit -- which numbers are they? 21 22 THE COURT: Is this 147? 23 MR. FARLOW: Yes, 147. 24 THE COURT: Which part are you playing it from? 25 MR. FARLOW: Just the part that 147, the part where

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   they claim Mr. Wilson is speaking. And in the part from the
 2
   exemplar -- I don't know what exhibit number that is, 558.
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   558? Okay, please.
          (Audio is played for the Court and jury.)
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             THE COURT:
                         That is not 147.
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             MR. FARLOW: Let's play 558 again. This is 558,
 7
   Your Honor, then 147.
 8
          (Audio played for the Court and jury.)
 9
             MR. FARLOW: That is Jeff Wilson. Next one.
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         (Audio played for the Court and jury.)
11
             MR. FARLOW: We are not going to talk about this.
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   These guys, that is the difference. It is not the same
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   person. It is clear to his brother.
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        Let's go to Exhibit 683. Next. Next. Next.
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        Ashley Player's article -- what is so clear to me,
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   people? Look at her article that is in evidence. Although
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   many areas of RFS2 are clear, the regulations are ever
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   evolving and subject to interpretation. One potential gray
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   area is the treatment of off-spec biodiesel. Many facilities
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   simply sell the material without RINs to be reprocessed.
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   Gray area. Ashley Player, remarkable witness in understanding
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   this.
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        When the Government brings charges against one of its
24
   citizens and it brings those charges and tries to prove those
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   charges with the likes of Mr. Ducey, I want to bring -- go to
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1 the last slide, please. You may recall I asked Craig Ducey 2 here a question, and what I asked him is, do you remember why 3 you sent the e-mail to Mr. Wilson? This is the e-mail from 4 John Lewis, the lawyer. The lawyer is saying, well, it is 5 okay. Do you know why you sent it? When, I asked that 6 question, his response, "I don't recall if I was asked to send 7 him the e-mail. I don't know." When asked the same question 8 by Mr. Ballantine, he went on for 10, 15 minutes explaining 9 exactly why. 10 What do we see going on here? Wind up here. What do we 11 see going on here? Has the Government proven beyond a 12 reasonable doubt that Jeff Wilson is quilty of fraud? With 13 respect to lying to the FBI, did you do -- did you compare 14 these two? Jeff Wilson's response, no. I didn't do the 15 comparison. Somebody else did the comparison. I may have 16 reviewed it. Is one more profitable than the other? 17 Ask a businessman whether it is more profitable to do 18 this or that, he is going to say, I don't know, I don't know. 19 It depends on when, it depends on the cost of goods, depends 20 on production cost, depends on electricity cost. It is a 21 I don't know. That is -- they are lying to the snapshot. 22 That is their lie to the FBI charge? 23 The Government brings somebody into the courtroom and 24 attempts to convict them of a crime, they have a high burden. 25 If you believe that that high burden is met on the testimony

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of Craig Ducey, on the testimony of Katirina Pattison, on the testimony of Mr. Chepurko, if you believe it is met with last-minute evidence, voice identification by these guys that rarely talked to him, why does the Government bring it here? Mr. Wilson faces the IRS, the DEA, the EPA, the USDA, FBI --THE COURT: The DEA? Did you run an extra one? MR. FARLOW: I may have. THE COURT: All those initials. MR. FARLOW: All of the initials, the alphabet soup of Government investigators joining forces to target one of our citizens, and this is the best they can do? 12 The Government has not and cannot prove beyond a 13 reasonable doubt that Jeffrey Wilson committed any fraud, and 14 if you disbelieve those witnesses, if you believe they lied to you, you have but one obligation, and that is to find that Jeffrey Wilson is not quilty, because the only way to find that he is quilty beyond a reasonable doubt is to believe the Government's case in total. Ask yourself why. THE COURT: You are out of time, Counsel. MR. FARLOW: I will say good-bye. On behalf of Mr. Wilson, Mr. Wilson's family, our Defense team, we couldn't appreciate your attention here any more. You have given great attention to this case, and that is what we need. Thank you 24 very much.

THE COURT: You may deliver your rebuttal argument,

1 Mr. DeBrota.

MR. DeBROTA: Thank you, Your Honor.

## FINAL CLOSING STATEMENT

MR. DeBROTA: May it please the Court.

THE COURT: Mr. DeBrota.

MR. DeBROTA: Ladies and gentlemen of the jury, one of the powers of the jury system is that there are a large number of you, and I am going to suggest that you have the capability of remembering what witnesses said, how they said it, their demeanor, whether it was consistent or inconsistent with what they had said before at other times and places, whether they were biased or not.

You have the ability to analyze that, and we put the responsibility on you to reach conclusions about that. But I am going to suggest that much of what Mr. Farlow just said was not in evidence, you shouldn't think about it very much, or was just downright wrong. I do not think I am mistaken in stating that Chad Ducey never stood in that box. You didn't hear a single word from Chad Ducey, and I finally started objecting. But every single time Mr. Farlow said Chad Ducey said something or didn't say something to Mr. Wilson, you don't have any evidence from Chad Ducey about that at all, for even a second. So you should put that aside.

To the extent that the testimony was from Craig Ducey, you had probably 15 minutes of closing argument talking about

1 what Craig Ducey told his former lawyer at Barnes & Thornburg 2 at a time he was lying and hoping to not get convicted. There 3 is zero evidence that letter ever made it to Mr. Wilson. 4 There is zero evidence that Mr. Craiq Ducey said any of that 5 to Mr. Wilson. He didn't say he said that to Mr. Wilson, he 6 said the opposite of that. That is not before you either. 7 That is basically put out there to distract you. 8 Now, here is what is really interesting. I suppose Mr. 9 Farlow is suggesting that the Defendant here explains all of 10 his statements to investors at all times, with the idea that 11 all of the production was off-spec, off-spec. That explains why what he said is true and consistent and so forth. You can 12 13 look at the first 10-K, you can look at the first 10-Qs, there 14 are three of them. You will not find the word "off-spec" in 15 there. You will not find it. You will find references to 16 producing biodiesel from raw materials, not off-spec, not 17 there. 18 You will find descriptions of choice white grease, not 19 biodiesel. You will see descriptions of soy, not biodiesel. 20 It talks about a number of different sources, not one from 21 Caravan. This defense, if it is based on the idea as 22 suggested, that at all times the Defendant, this Defendant 23 believed that what was going on in good faith, heartfelt 24 personal belief, his personal knowledge was off-spec, he just 25

convicted himself of securities fraud on every single count

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until the last one, because the document they said where he talked about off-spec, the last annual report, has the only reference to off-spec in it and it says, "The plant is capable of producing off-spec."

We know about the word "capable." Mr. Caskey explained what he meant by that. It means that it is possible, not that it happened. And if you look carefully, you will see that there is not one reference in any of those public filings that says what actually happened in the past. The actual truth was off-spec.

And, most critically, Count I of this case is lying over a period of time. He sold directly, directly to the PIPE investors, an investment based on no disclosure whatsoever of off-spec. That is after he has talked to Mr. Lipman, after he has talked to Mr. Steinberg, after he has heard from Ashley Player, after Pattison has said you can't make things off-spec. He is not telling the investors what they want to know, because we know what happens, and he knows what happens if they tell the truth. They walk.

And then, a year later in March 29th of 2012, what does he tell representatives of federal law enforcement agencies? We made half the material from traditional stuff. We made half, then the rest of it, off-spec like half-baked cookies. That is the other half. That is a lie. The context of those false statements we have alleged is stating we made half, we

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different stories.

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cleaned up half. They didn't make the first half, and he knows that. There is no confusion about that at all, and I think they just said his defense is, I think there is no glycerin because they cleaned up all of it. If that is true, he is quilty of securities fraud flat out, no question. You have an obligation to tell that to the investors at every opportunity. You couldn't go into a meeting with Schooner Capital, you couldn't go into a meeting with Mr. Harster in a plant tour, you couldn't put a video on the Internet, you couldn't do any of those things if that is the That is a material omission of fact. That is all 12 we have to prove over here. That is deceit. 13 Now, if he is saying he is not trying to defraud 14 somebody, I guess he is saying, I don't think they need to know that. Those investors wouldn't care about the difference between real manufacturing facility versus getting somebody else's biodiesel and cleaning it up. Well, you heard from a number of investors who don't share that opinion, and some of them walked away from a deal with him, calling just some of that information a show-stopper. Nice try. The problem with their defense is, there is no logical consistency that makes him innocent of all the charges except lying at every opportunity and telling four

The existence of two stories proves one of them is being

1 Story No. 1, we made everything from choice white hidden. 2 grease. Our plant can do that, 15 million gallons. Mr. 3 Harster, when he is walking through the plant gets that story 4 in a presentation from him, him. Story No. 2, same story to Mr. Lipman. We make that 5 6 stuff -- problem. Platinum Partners noticed there is not 7 enough feedstock. Solution -- off-spec. The other reason to 8 say that, because Chad Ducey has already told Caskey about 9 that, because otherwise how do you explain the capability of 10 producing the 30 million gallons you produce? How do you 11 explain that? Mr. Caskey is there to check capability. He 12 will notice that. How did you get 30 million through these 13 pipes? 14 They had to say something, so they say the stupid story. 15 We clean up other people's diesel, and they get the bluff 16 snapped off by Ashley Player, says you can't do that. So what 17 do they do? Never say it again, never say it again to 18 Mr. Warsh, never say it again to an investor. Only when 19 Lipman catches, you say, oh, we just started doing that. 20 is temporary. Don't worry. I will tell the investors, and 21 then they are suggesting, I think, that that one sentence in 22 the last 10-K, "We have the capability of producing off-spec" 23 gives a person reading that a fair opportunity to understand 24 what really happened? No, it doesn't. 25 If that is their defense, that is inherently misleading.

1 The statement they made doesn't tell you the story behind it.

2 That is exactly what he certified he didn't do in the

3 certifications. The statement made is made false by the

omission. That is exactly that theory of this prosecution.

He has no defense at all to that.

Now, the people identifying his client in that recording are not all people with deals with the Government. One of them is a special agent of the FBI. She is not under federal prosecution. She identified the Defendant. She interviewed him for some hours. She listened to all of the recordings, and she says that is Jeff Wilson. So it is not just somebody with a cooperation deal.

Alex Chepurko identified Jeff Wilson well before the Government knew this case existed. They tried to suggest his testimony had recently been coached, and they ran into a train wreck in court. He said, "No, I have heard this tape a long time." So he called his lawyer who said months before the Government knew the case existed, he sat in an office in Washington, DC and said, "That is Jeff Wilson." That is a train wreck.

So then what do they try to do? They try to suggest, oh, let's ask lots of confusing questions of the witness on the recording, this recording, that recording, what portion, that portion. I will suggest to you you heard the testimony.

25 Those questions were designed to mislead people and be

confusing, but here is the point. The first time Alex Chepurko said it was Jeff Wilson is before the Government knows there is fraud.

The second time is in April of 2014. The very exact name of the audio file that we used to take that portion was played in December — excuse me, in April of 2014 to a witness who identified in that portion, Jeff Wilson. That has been true since April of 2014, not last week, but when you ask the witness when you first saw a segment that is a subset or a — they identify voices in there, those documents, that segment doesn't physically exist until later. They know that. That is designed to have you think we tamper with witnesses.

Now, who is the witness who testified that he reviewed a piece of paper before he listened to something? The Defendant's brother. That is who did that. I am not surprised the Defendant's brother got up here and said, "I don't know. I can't identify. That is not my brother. I don't know who that is." I am not surprised. You shouldn't be either, but that guy can't explain why the things being said are being said in front of the mystery person.

What is being said is extremely damaging alchemy admissions in front of somebody. Logically, that is Mr. Wilson. The FBI agent says it is Mr. Wilson. Mr. Chepurko has no criminal exposure here. He is a whistle blower. He is not testifying to get out of trouble. Those are two witnesses

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right there who have no cooperation deal with the Government, so it is not nonsense to suggest otherwise.

The other two do have cooperation deals, and what they testified to, they have been saying for years, for years, that Jeff Wilson has been involved in this case. So that is how that puts together.

Now, I have tremendous respect for Mr. Farlow's legal skills, but his opinion on how complicated the tax code is doesn't make any difference at all. The federal tax code is not what we are talking about.

The RIN program isn't complicated. When you are saying I made a RIN because we made fuel at a place in Middletown a certain way, that is not complicated. The sole evidence of complication is some general statement. They pointed out in their testimony — they tried. Well, isn't this program, it has got a lot of pages. The number of pages in the phone book does not describe how difficult it is to look up my phone number.

It is not difficult to look up off-spec biodiesel because it is not in there. If you have the Web thing you can do a control and say "off-spec," and you will get nothing.

MR. FARLOW: Objection, Your Honor. Arguing facts not in evidence.

MR. DeBROTA: They asked about this. It is fair comment.

1 THE COURT: They asked about what? 2 MR. DeBROTA: They asked the EPA expert all about 3 Isn't this complicated and so forth? 4 Okay. The part that was objected to is THE COURT: 5 the looking it up on the computer. 6 MR. FARLOW: That's correct. 7 THE COURT: So I will sustain. 8 MR. FARLOW: Thank you. 9 MR. DeBROTA: He mentioned this program is available 10 There is a help line. There is lectures he did and 11 so forth. There is zero information in the record to conclude 12 that you couldn't do a very simple thing. You could look up 13 as he said there were, five pathways. There are just five, 14 and none of them are off-spec. We know what some of them are. 15 You have heard soy and biogenic fats, oils, waste, and grease. 16 There is only three more. How tough is that? 17 And if you are trying to do taxes like his relative does 18 and you have a question, you might hire H&R Block. You could, 19 for example, hire Ashley Player. You could, for example, 20 phone the EPA. There is a help line. They point this out, or 21 you could look at industry publications like they put in 22 evidence. Later on down that, she says you can't do this, a 23 year later. This is not a secret. 24 The only people you have to hide off-spec from is anyone 25 asking the question, which is why they never say that to

1 investors unless they get caught, because it is illegal.

2 There is no question in the record it is illegal to make a RIN

3 from off-spec biodiesel. That is a fact. It is not

4 contested. So hiding the existence of that lies to the

5 investors, and that is the materiality we have to prove.

Now, the letter that Craig Ducey writes to his lawyer was offered because they got it in discovery. That is how they have that letter. If Craig Ducey just didn't turn that over, you wouldn't have heard any of that. What he was saying, full stop was, I lied before I decided to plead guilty, and then I came in here and told the truth. At no point in his testimony did he say anything that was consistent with that because he explained, and then they still crossed him for two hours. What I said to my lawyer wasn't true.

Now, John Lewis, the second lawyer. He didn't lie to John Lewis — excuse me. He didn't lie to the Defendant about lying to John Lewis. He lied to John Lewis. John Lewis is the cover story. John Lewis doesn't know what is going on. You can't take John Lewis' opinion and use it as a shield like they are trying when the Defendant knows directly from Craig Ducey they have lied to John Lewis. If you lie to a lawyer, and you get him to write a document, that piece of paper means nothing. You can burn it. It is not a shield to anything.

They suggest somehow that the Defendant has a good motive of what he is doing. They apparently have just ignored the

1 evidence that he looted this company. He took \$100,000 from 2 this company secretly. He took shares of stock that are not 3 disclosed to the shareholders secretly. He transferred 4 750,000 shares of stock to Carbon Technologies worth \$690,000 5 That is not somebody who has this company's 6 shareholders' best interest at heart. 7 Who does he put as the traffic cop for this? He puts a 8 board of directors that has been represented to you as Mr. Wernli. Mr. Wernli is not a very good board of directors' 10 member. The most telling thing he said, apart from his 11 apparent confusion about how to subtract some number of months 12 from February of '12, was the idea that when he heard of the 13 allegations in this case, he put them in a drawer. 14 the kind of board of directors he has for his company. 15 What this case is about is a very simple proposition. He 16 uses Imperial Petroleum as a toy to line his pocket. He saw 17 an opportunity to have the Ducey brothers thrown a lifeline. 18 They get stock. They still have their debt. They are held 19 hostage by this man. What did he say to Craig Ducey to get 20 this investment pushed forward? I can bring new technologies, 21 me and Aaron. We have got new technologies. We will make the 22 plant run cheaper because it loses money. We will bring in 23 financing, money. That fell through immediately, and we will 24 raise the production capacity to 10 million gallons.

He delivered none of that and gets the make versus buy

25

1 spreadsheet. By the way, it is called that. If you look on 2 the document it says it right on there, "make versus buy." It 3 is not the Government's term, it is what is on it, and from 4 that moment forward we suggest the evidence shows not for one 5 second did this man want to turn on a plant, like he said to 6 investors he did, losing 28 cents a gallon making biodiesel in 7 a way that would quarantee the bankruptcy of everybody. 8 Instead, he wants to do more of what they have done up to that 9 time, the million gallons of B99, the million gallons of we 10 don't do anything to it. 11 Now, if that is the situation, and 34 more million 12 gallons follow, and the revenue from that process is 13 \$145 million, it defies logic to suggest that there could be 14 any confusion about what you need to focus on. It is your 15 It is not your job to go down there and think about tar 16 sands with Mr. Wernli. It is to focus on what is really going 17 on, because at the end of the day, the investors aren't in on 18 the joke. 19 If what he chooses to do, as they have just suggested, is 20 let the Duceys run everything and not be a part of it, he has 21 committed securities fraud. You can't do that. You can't 22 shift your responsibility. You certified that you have 23 The outside auditor asked you the question. Do you 24 know of any allegations of fraud? Crickets. 25 Do you know if anybody -- are you telling me something

1 here that is not true? He tells the outside auditor they are

2 make things from choice white grease. You just can't do that.

Unfortunately, that is the law. Unfortunately for the

Defendant, after a long-standing and persistent pattern of

5 behavior, he chose to make a series of decisions that hid the

6 truth, even now as he is explaining the truth, but the reality

is much clearer.

This was all fuel made by someone else, and you don't have to know anything about the RFS program to know if it is somebody else's fuel that is B99, that means the tax credit has been taken. It becomes B99 when you put petroleum in it. No more tax credit. You can't put a RIN on a fuel somebody else made and got a credit for. There is no complexity about that. That is the false statement made to the EPA, and the people who bought that fuel got left holding the bag.

You heard that the EPA invalidated over 30 million RINs on this. If you were an investor in e-biofuels and you knew what was, at Imperial, and you knew what was really going on at the only subsidiary that is even worth considering, you would really want to know if your money was going to be invested in a company that is going to be turned around and sued by every person it ever sold fraudulently packaged fuel to.

There is no way you want to invest in that, and the thing is, the way the law works, you have to put that on the table

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so the investors can make a decision. And the person that is the traffic cop for that, the outside auditor, Mr. Samyn, you can't lie to. You can't do that, and he did.

And at the end of the day, when he gets there months later, he knows five days after search warrants, he is sitting in front of federal agents. What does he say at that time? I made half, like half — from traditional methods, the rest is half-baked cookies. You know from the evidence neither is true. He lied that day, and remarkably, he didn't just lie about that, he lied about knowing, which was more profitable.

Finally, they suggested in their closing argument that his answer to the question was, I don't know. That is not in evidence. Nobody said that. He said those words. That is why your memory matters more than the memory of lawyers. If the answer was "I don't know," why would there ever be a charge? The answer was, he said these words, and they are false. It wasn't an I don't know. He said those words.

So for all of those reasons, we have proved beyond a reasonable doubt that he is guilty of these offenses. Thank you.

THE COURT: Thank you, Mr. DeBrota.

Ladies and gentlemen, we have pushed into the lunch hour, so before we complete the trial, which will include my instructions and the final submission to you, we are going to take a lunch break. Usually I have given you about an hour

1 and 15 minutes to an hour 20 minutes so you get a good break. 2 Today, because we are pushing against clock, it will just be 3 an hour. So please try to stay within the hour recess. Even 4 at this point in our trial, we have moved along quite nicely, and we are rounding the bend here but we are not there yet. 5 6 Remember to follow all of my admonitions. Don't talk 7 about the case among yourselves. Don't let anyone talk to you 8 about it. Don't form any opinions or conclusions with respect 9 to any of these matters until the case is finally submitted. It will be submitted after the instructions, so the time is 10 11 coming, but it is not yet. So continue to follow my 12 instructions, please. 13 We will see you in an hour. That will be -- I have 12:35 14 on my clock, so we will see you at 1:35. You may rise and 15 depart. 16 THE CLERK: All rise. 17 (Jury out, 12:34 p.m.) 18 THE CLERK: Court is in recess. 19 20 21 22 23 24 25

Vol. 8 -1824 CERTIFICATE OF COURT REPORTER I, Jean A. Knepley, hereby certify that the foregoing is a true and correct transcript from reported proceedings in the above-entitled matter. /S/ Jean A. Knepley February 18, 2017 JEAN A. KNEPLEY, RDR/CRR/CRC/FCRR Date Official Court Reporter Southern District of Indiana Indianapolis Division